



SPARKLD

ready to fuel your expansion

Contacting **WRONG** customers in export cost a **LOT** of money

- **You** or your **local SDR** uses:
 - **Paid database** filtering is limited
 - **Googling** is manual and needs local **language**
- Try finding a reasonable list of book publishers, let alone only those who publish eBooks

Get ideal B2B prospects right off

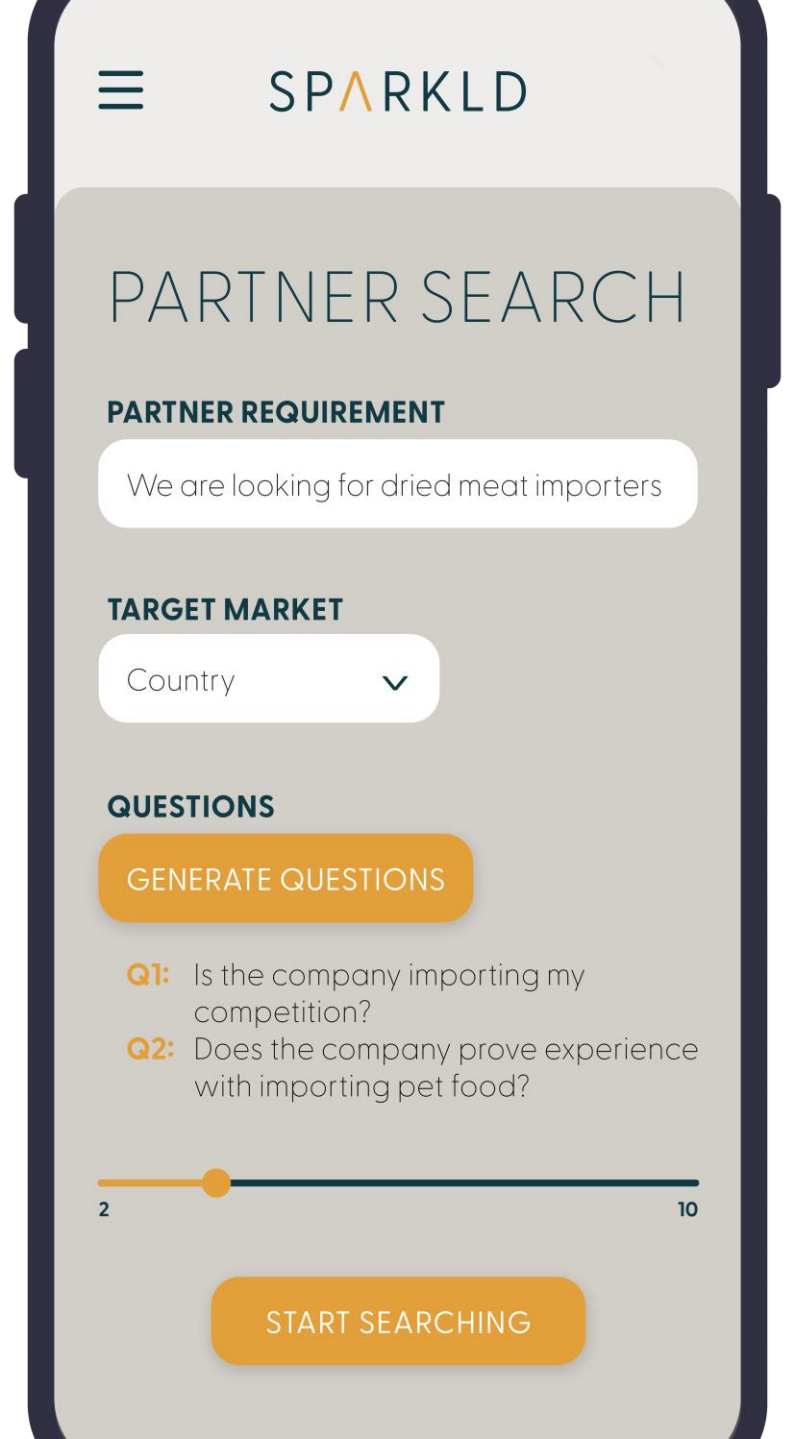
- Prospect easily with **modern tech, GLOBALLY**
- No categorization (NACE, NAICS or (I)SIC*) - search for **any public company** using natural language. Say you want eg.:
 - ERP developers, plastic producers, toy manufacturers
 - Pet-food distributors that are **not selling your competition**
 - Companies **needing bent metal plate in large quantities**
 - Companies **with a factory in a country/EU...**
 - ..whatever is your ideal customer and can be found online

*European, US and international company categorization used in most lead-gen tools



How does it work

- **Describe your product** (input website) and **target audience** (describe by words)
- Say where you want to **expand to**
Choose a country or region. Anywhere!



The screenshot shows the SPARKLD mobile app interface. At the top, there is a hamburger menu icon and the logo "SPARKLD". The main heading is "PARTNER SEARCH". Below this, there are three sections: "PARTNER REQUIREMENT" with a text input field containing "We are looking for dried meat importers"; "TARGET MARKET" with a dropdown menu showing "Country"; and "QUESTIONS" with a "GENERATE QUESTIONS" button. Below the button, two questions are listed: "Q1: Is the company importing my competition?" and "Q2: Does the company have experience with importing pet food?". At the bottom, there is a slider control with a value of 2 and a maximum of 10, and a "START SEARCHING" button.

SPARKLD

PARTNER SEARCH

PARTNER REQUIREMENT

We are looking for dried meat importers

TARGET MARKET

Country ▾

QUESTIONS

GENERATE QUESTIONS

Q1: Is the company importing my competition?

Q2: Does the company have experience with importing pet food?








2 10

START SEARCHING

How does it work

- Get **companies** and **direct contacts** to their **decision-makers**

Get the right companies, prioritized by the relevance to you ICP

Company Name	Company Industry	Does the company assemble or manufacture machinery or industrial equipment?	Does the company require services like laser sheet metal cutting?	Does the company...?	Does the company...?	Does the company...?	Position	Contact	E-mail	Phone
Smart Trading Company s.r.o.	manufacturing, focusing on mechanical components for renewable energy and telecommunications sectors	100%	100%	100%	40%	20%	Factory lead	 Ivana Fucimanova	fucimanova@smartrtrading.cz	+420 777 454 569
PACOVSKÉ STROJÍŘNÝ, a.s.	food and beverage, pharmaceutical, beer brewing	100%	100%	100%	100%	40%	Commercial Director	 Petr Oprsal	petr.oprsal@pacovske.cz	+420 565 410 278
AXIS a.s.	paper, energy, food, manufacturing, engineering	100%	80%	100%	40%	60%	Director of assembly department	 Leos Kamenicky	leos.kamenicky@axis-hk.cz	+420 724 071265
BAEST Machines & Structures, a.s.	construction, agriculture, petrochemistry, hydro-power management, energy	100%	60%	100%	60%	40%	Technical and development director	 Josef Vladyka	josef.vladyka@baest.cz	+420 317 753 211
Ferrit	mining and transportation	100%	80%	100%	80%	20%	Sales Director	 Jan Neubaauer	neubaauer@ferrit.cz	+86 10 8458 455 1
Vanad 2000 a.s.	manufacturing or industrial machinery	100%	100%	100%	20%	40%	Proxy & Business Director	 Martin Miratsky	miratskym@vanad.com	+39 392 785 148
ZVVZ GROUP, a.s.	engineering, specifically in machine technology and environmental protection	100%	60%	60%	80%	0%	Director of Transformation	 Antonin Koukolik	antonin.koukolik@zvvz.cz	+420 737 233 067

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